

**IOWA LOTTERY AUTHORITY**  
**STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS**  
**FOR THE MONTH AND YEAR ENDED APRIL 30, 2013**

	<b>Month ended April 30, 2013</b>	<b>Month ended April 30, 2012</b>	<b>Year-to-date April 30, 2013</b>	<b>Year-to-date April 30, 2012</b>
<b>OPERATING REVENUES</b>				
Instant-scratch ticket sales	\$18,597,279	\$16,280,072	\$169,073,352	\$157,538,752
Pick 3 sales	573,217	598,566	5,658,702	5,579,277
Powerball sales	4,267,330	4,640,322	64,376,883	48,194,587
Mega Millions sales	1,353,627	1,348,183	10,827,553	19,622,421
Hot Lotto sales	867,656	729,264	9,090,862	8,897,490
Pick 4 sales	271,780	236,862	2,558,264	2,324,805
\$100,000 Cash Game sales	382,682	380,239	3,728,943	3,550,528
Pull-tab sales	1,429,114	1,546,755	13,628,532	14,550,223
Application fees	325	375	4,525	3,475
Other revenue	345	304	10,799	172,085
<b>Total operating revenues</b>	<b>27,743,355</b>	<b>25,760,942</b>	<b>278,958,415</b>	<b>260,433,643</b>
<b>OPERATING EXPENSES</b>				
Scratch ticket prize expense	11,401,489	9,966,832	107,503,244	97,495,751
Pick 3 prize expense	319,700	356,720	3,328,911	3,304,796
Powerball prize expense	2,081,885	2,259,779	31,331,600	23,543,823
Mega Millions prize expense	561,159	683,645	5,295,152	9,953,840
Hot Lotto prize expense	422,689	349,381	4,386,288	4,329,282
Pick 4 prize expense	160,758	138,962	1,504,714	1,360,048
\$100,000 Cash Game prize expense	333,923	204,420	2,258,311	1,767,419
Pull-tab prize expense	894,476	967,975	8,530,475	9,110,322
VIP Club prize expense	160,274	160,714	1,624,111	1,580,357
Promotional prize expense	7,373	13,334	95,635	94,484
Advertising/publicity	385,219	458,504	5,225,817	5,508,032
Retailer compensation expense	1,797,115	1,654,435	18,192,401	16,608,254
Ticket expense	427,675	236,178	3,326,865	2,576,359
Vendor compensation expense	574,100	249,403	5,662,429	5,201,837
Online game expense	0	0	230,088	0
Salary and benefits	765,602	736,440	7,720,918	7,435,986
Travel	36,245	46,125	345,884	372,043
Supplies	4,343	2,244	80,970	116,823
Printing	400	1,281	12,325	14,219
Postage	275	433	5,710	5,632
Communications	14,191	13,951	123,802	107,142
Rentals	24,828	27,951	250,456	239,464
Utilities	7,485	5,196	90,751	83,538
Professional fees	7,425	20,580	83,364	114,262
Vending machine maintenance	45,690	44,818	483,738	448,305
Outside services and repairs	31,648	20,761	244,288	203,352
Data processing	5,220	4,165	46,896	41,900
Equipment	14,280	59,481	268,319	256,779
Reimbursement to other state agencies	37,515	39,825	340,026	352,204
Depreciation	19,966	18,650	201,611	136,061
Other	3,710	5,045	66,430	69,306
MUSL administrative expense	3,088	3,759	30,875	37,588
<b>Total operating expenses</b>	<b>20,549,746</b>	<b>18,750,987</b>	<b>208,892,404</b>	<b>192,469,208</b>
<b>Operating income (loss)</b>	<b>7,193,609</b>	<b>7,009,955</b>	<b>70,066,011</b>	<b>67,964,435</b>

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	<u>Month ended April 30, 2013</u>	<u>Month ended April 30, 2012</u>	<u>Year-to-date April 30, 2013</u>	<u>Year-to-date April 30, 2012</u>
<b>Non-operating revenues (expenses)</b>				
Proceeds deposited to:				
State General Fund	(6,934,843)	(6,894,379)	(67,988,408)	(65,135,329)
Veterans Trust Fund	(104,807)	(248,021)	(1,948,523)	(2,491,534)
Interest Income	2,876	5,259	91,145	90,094
Interest expense	(3,010)	(3,284)	(30,081)	(32,840)
<b>Net non-operating revenues (expense)</b>	<u><b>(7,039,784)</b></u>	<u><b>(7,140,425)</b></u>	<u><b>(69,875,867)</b></u>	<u><b>(67,569,609)</b></u>
<b>Change in net assets</b>	<b>153,825</b>	<b>(130,470)</b>	<b>190,144</b>	<b>394,826</b>
Net assets, beginning of period	<u>5,232,279</u>	<u>4,710,035</u>	<u>5,195,960</u>	<u>4,184,739</u>
<b>Net assets, end of period</b>	<u><u><b>\$5,386,104</b></u></u>	<u><u><b>\$4,579,565</b></u></u>	<u><u><b>\$5,386,104</b></u></u>	<u><u><b>\$4,579,565</b></u></u>